



Managed Services

# LEVERAGE OUR EXPERIENCE

Partner with Duetto Managed Services to take your  
Revenue Strategy to the Next Level

Work with Duetto's highly experienced Managed Services team on everything from real-time pricing to top line strategy and together we will achieve full revenue potential at your hotel.

Tell our experts how much support you need and we'll customize a plan specifically for you.

## Full Service Plans



### CORE

- Custom Revenue Roadmap
- Daily RevMax Strategy Guide
- Utilize GameChanger to its full potential



### PRIME

- All features in Core +
- Negotiated rate strategies
- Target new demand generators
- Employ a multi-channel approach



### TOTAL

- All features in Core & Prime +
- Comprehensive top-line solution
- Full keystroking
- Digital marketing
- Cross-department collaboration

## A La Carte Options



### AUXILIARY SERVICES

- Coverage for sudden RM turnover or property RM leadership on leave
- Core or Prime-level services until the gap is filled



### HYBRID | CUSTOM

- TOTAL Revenue Strategy support for a shorter time period
- Subsidize your efforts with top-line consulting



### TUNE UP

- Identify low-hanging fruit
- Training and support



### CUSTOM PLAN

- Let us customize a Revenue Strategy to fit your needs

## What's available:

- On-site analysis of running processes and reporting
- Build a daily RevMax Strategy Guide
- Outline structural day-by-day revenue functions
- Build a Revenue Strategy Roadmap for long-term RM functions
- Manage pricing and yield strategy through GameChanger
- Orchestrate weekly revenue strategy meetings
- Build monthly forecasts with analysis
- Host monthly forecast and month-end review meetings

Calvin Anderson  
Vice President of Managed Services



# PLAN COMPARISON



Managed Services

	Core	Prime	Total
On-site analysis of all running processes and standard reporting requirements			
Build a RevMax Strategy Guide outlining structural day-by-day revenue functions			
Build a Revenue Strategy Road Map for long-term RM functions			
Manage pricing and yield strategy through GameChanger			
Orchestrate weekly revenue strategy meeting			
Provide month-end overview and strategy			
Build monthly forecast accompanied by commentary			
Host monthly forecast and month-end review meetings			
Oversee packages and promotions: property-specific, negotiated/static, OTA, wholesale			
Oversee group positioning and need-date efforts			
Work with top-line staff to hone responsibilities, collaboration, culture, growth and technical skills			
One-time priority projects			
Training workshops on alternative RM tools			
Optimize website and OTA content			
Oversee major contract analysis, including: annual wholesale, series, crew and negotiated			
Implement infrastructure and guidance to nurture RM culture			